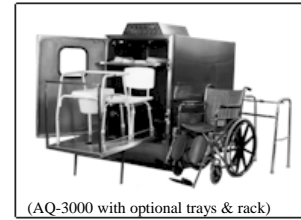




A Division of Mid-State Stainless, Inc.
 800-208-9274 715-463-5851 Fax 715-463-5853



Cost Recovery

	MANUAL	AQUA PHASE
LABOR SUMMARY:		
Washes per Month	200	200
Wages Paid to Personnel	\$10.25	\$10.25
Average Wash Time	Minutes 30	5
Monthly Hours Spent Washing	Hours 100	16.67
Monthly Cost of Wages	\$1,025.00	\$170.86
Employer Taxes & Benefits - Estimated 35%	<u>\$358.75</u>	<u>\$59.80</u>
Monthly Personnel Costs	<u>\$1,383.75</u>	<u>\$230.66</u>
Annual Personnel Costs	<u>\$16,605.00</u>	<u>\$2,767.92</u>
CONSUMABLE SUMMARY:		
Chemical Cost Per Gallon	\$25.00	\$18.95
Chairs Washed Per Gallon	<u>32</u>	<u>64</u>
Monthly Chemical Costs	<u>\$156.25</u>	<u>\$59.22</u>
Annual Chemical Costs	<u>\$1,875.00</u>	<u>\$710.63</u>
ANNUAL SUMMARY:		
Annual Wages	\$16,605.00	\$2,767.92
Annual Consumables	<u>1,875.00</u>	<u>710.63</u>
TOTAL ANNUALLY:	<u>\$18,480.00</u>	<u>\$3,478.55</u>
Projected Annual Cost Reduction		\$15,001.45
Projected Monthly Cost Reduction		\$1,250.12

NOTE: Consumables figures are a comparison between a high pressure washer and Aqua Phase.
 Aqua Phase does not require 5 minutes of operator interaction for a wash cycle. Comparison places no value for additional work hours available monthly.